

# HSBC GIF Global Currency Fund (USD)

September 2009



For investment professionals only

Investment case



# The Currency Market

## STRUCTURE

- ▶ Decentralised 'interbank' market
- ▶ Main participants: Central Banks, commercial and investment banks, hedge funds, corporations & private speculators

## TRADING HOURS

- ▶ 24 hour market
- ▶ Sunday 5pm EST through Friday 4pm EST.

## SIZE

- ▶ One of the largest financial markets in the world
- ▶ \$3.2 trillion average daily turnover, equivalent to:
  - More than 10 times the average daily turnover of global equity markets\*
  - More than 35 times the average daily turnover of the NYSE2\*\*
  - Nearly \$500 a day for every man, woman, and child on earth\*\*\*
  - An annual turnover more than 10 times world GDP\*\*\*\*
- ▶ The spot market accounts for just under one-third of daily turnover

\* About \$280 billion - World Federation of Exchanges aggregate 2006 \*\* About \$87 billion - World Federation of Exchanges 2006 \*\*\* Based on world population of 6.6 billion - US Census Bureau  
\*\*\*\* About \$48 trillion - World Bank 2006

# The Currency Market

## MAJOR MARKETS

- ▶ The US & UK markets account for just over 50% of turnover
- ▶ Major markets: London, New York, Tokyo
- ▶ Trading activity is heaviest when major markets overlap\*
- ▶ Nearly two-thirds of NY activity occurs in the morning hours while European markets are open\*\*

## CONCENTRATION IN THE BANKING INDUSTRY\*\*\*

- ▶ 12 banks account for 75% of turnover in the U.K.
- ▶ 10 banks account for 75% of turnover in the U.S.
- ▶ 3 banks account for 75% of turnover in Switzerland
- ▶ 9 banks account for 75% of turnover in Japan

## CURRENCIES

- ▶ The US dollar is involved in over 80% of all foreign exchange transactions, equivalent to over US\$2.7 trillion per day

\*The Foreign Exchange Market in the United States - NY Federal Reserve

\*\*The Foreign Exchange Market in the United States - NY Federal Reserve

\*\*\*Source: BIS Triennial Survey 2007

# Why invest in the Currency Market

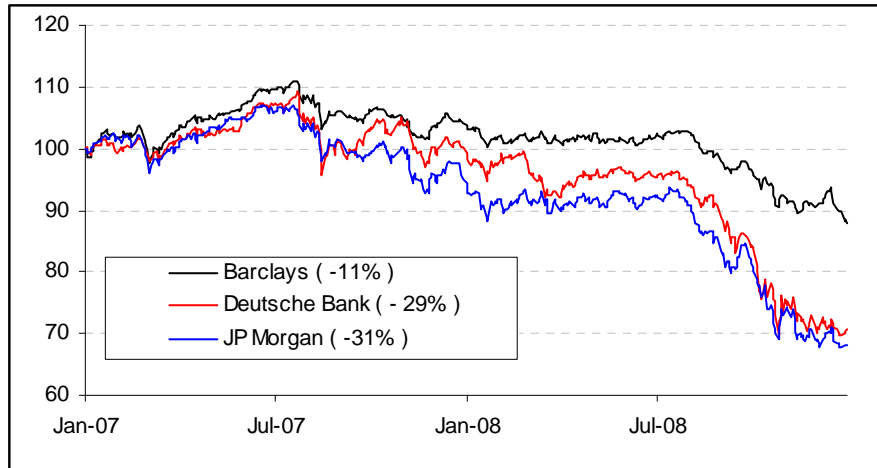
- ▶ Investors are increasingly looking beyond traditional equity markets and asset classes, and see the global currency markets as a good alternative to pick up opportunities generated by players not trading to generate profit. The players are, for example, Companies seeking foreign exchange to pay for goods or services and Central Banks which often use their substantial foreign exchange reserves to control inflation and/or interest rates.
- ▶ The general return profile for diversified currency strategies has proven to be relatively stable and independent of investments in deposits, bonds and equities. This means that investments in currencies can be a good new alternative for investors who:
  - today hold cash in money market deposits or bonds receiving very low yields.
  - are nervous about the returns and volatility within equity markets.

# Currency overview since 2001

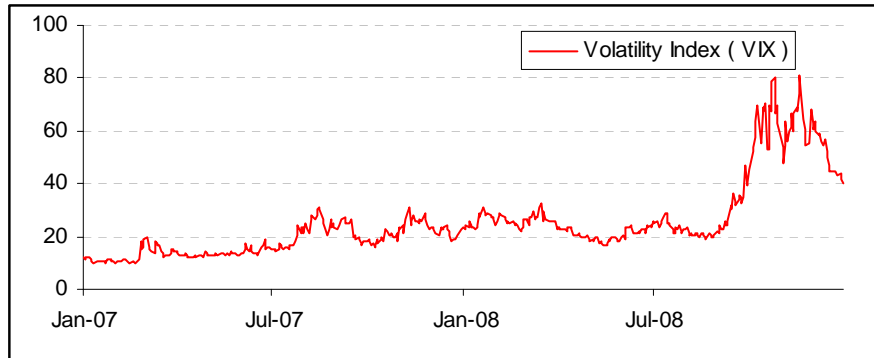
- ▶ It has been an exceptionally active year in the foreign exchange market as currency volatilities hit record highs.



# Traditional FX carry strategy returns 2007 - 2008



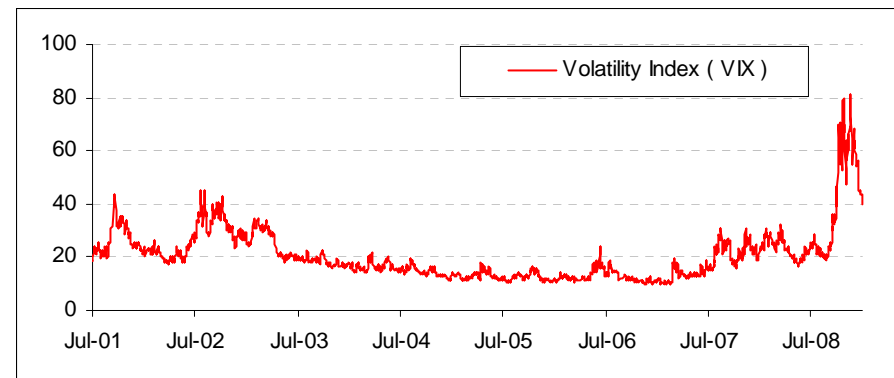
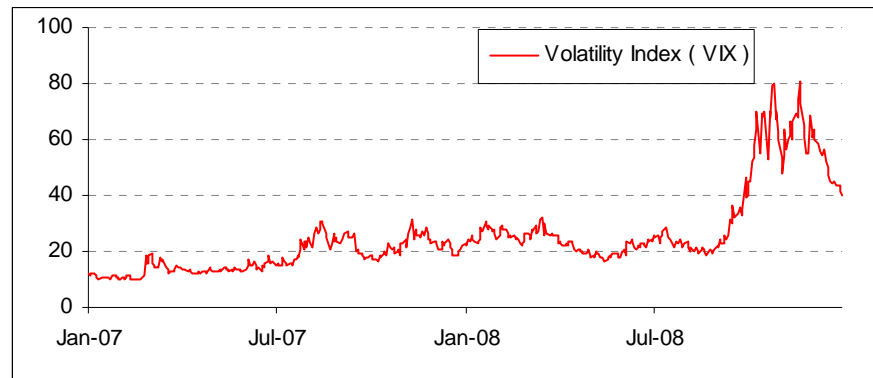
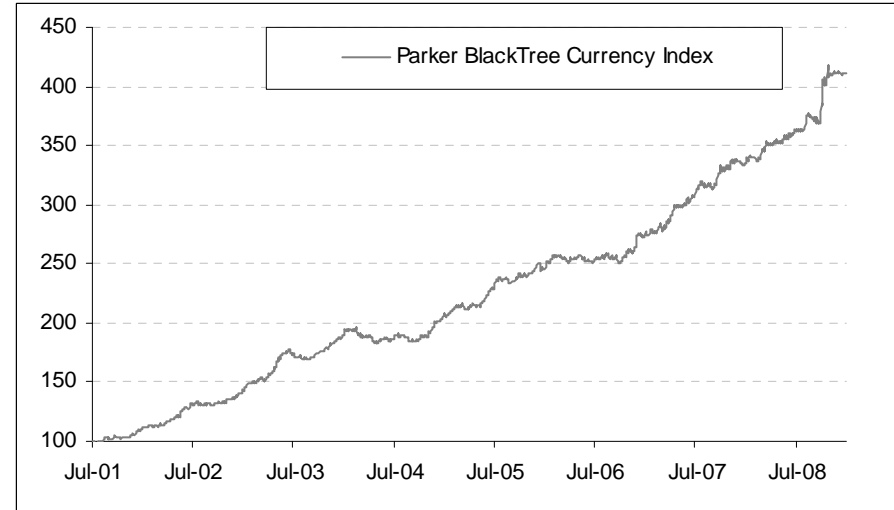
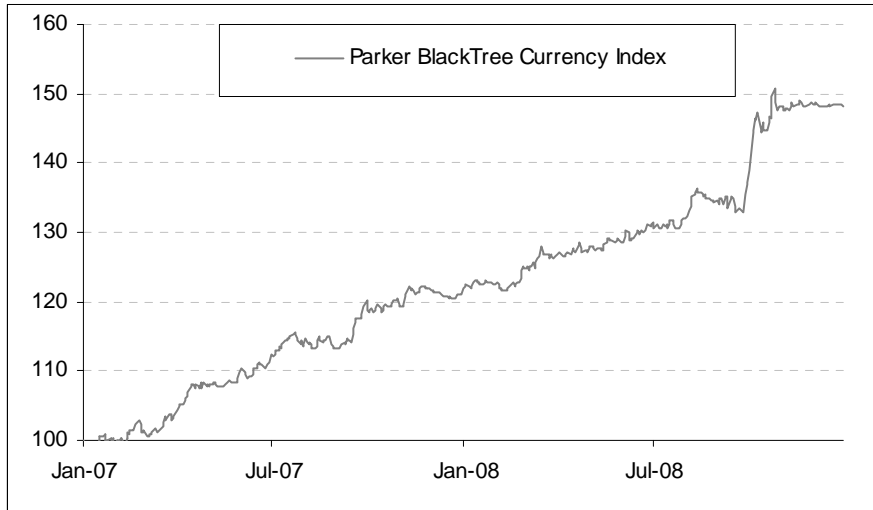
- ▶ The most common FX strategy – the carry strategy which takes short positions in low yielding currencies and long positions in high yielding currencies – has suffered from high correlation with volatility, equities and other mainstream asset classes.



- ▶ Returns in 2007 between -5% and +5%
- ▶ Returns in 2008 between -15% and -29%
- ▶ Total Returns between -14% and -33%

# Diversified multi strategy fund returns 2001 - 2008

- ▶ Non Tradable Currency Indices reflecting a diversified portfolio of currency strategies provides consistent positive returns of approximately 22% per annum





# Investment process and performances



# Key characteristics

- ▶ Absolute return currency strategy with annualised volatility target 5-10% - target Libor + 5% return\*
- ▶ Diversification across multiple alpha sources seek to provide a more stable return generation taking positions in primarily the G10 currencies
- ▶ Daily optimisations based a variety of systematically generated signals such as historical / spot / forward interest rate differentials, correlation, volatility and historical returns
- ▶ Daily systematic draw down management facility seeks to protect both the principal and profit by actively reducing gross exposure with negative performance
- ▶ Daily liquidity via managed accounts or UCITS III Fund vehicle
- ▶ Efficient automated execution to minimise operational risk, time to market and trading costs
- ▶ Track Record: Managed accounts since 2005 (USD 200m\*\*), and UCITS III fund since April 2009
- ▶ Diversifies from peer group with focus on single fx strategy drivers such as trend /fundamentals /volatility
- ▶ Can be viewed as an alternative bond/equity allocation or within treasury proprietary trading FX limits

\*Provided for information only and should not be taken as indicative of returns for the Global Currency Fund

\*\* As at July 2009 for external client capital held within HSBC Global Markets

# Investment process



The objective of the systematic daily portfolio construction is to hold the best combination of strategies in the Fund

- ▶ *Data collection*
  - Market data is collected and analysed for each of the strategies to which they are applied
- ▶ *Optimisation*
  - Each strategy will use the analysed data to determine the optimal portfolio of currencies
- ▶ *Risk Allocation*
  - Risk is allocated to each strategy based on the recent investment performance and at the discretion of the portfolio managers
- ▶ *Execution*
  - All orders are collected, netted and traded by the execution algorithm to reduce the total trading volume and minimise time to market

# Correlation Analysis (USD)

- ▶ Simulated performance\*\* since 2006 is shown for illustrative purposes only
- ▶ The correlation matrix below shows the correlation between the simulated data for the HSBC Global Currency Fund\* and other traditional investments
- ▶ The matrix shows negative correlation to most traditional investments and low correlation to USD Interest Rates
- ▶ The correlation numbers indicate that the HSBC Global Currency Fund could be used as a good alternative to a traditional investment portfolio

	HSBC FX Fund	S&P 500 Index	JP Morgan Bond Index	Goldman FX Fund	HFR Index	1 month Libor
HSBC FX Fund	1	-47%	-10%	-5%	-46%	16%

Source: HSBC Bank plc as at February 2009.

\*The HSBC Global Currency Fund reflects performance, net of fees.

\*\*Simulations is based on Back Testing assuming that the optimisation models and rules in place today is applied on historical data.

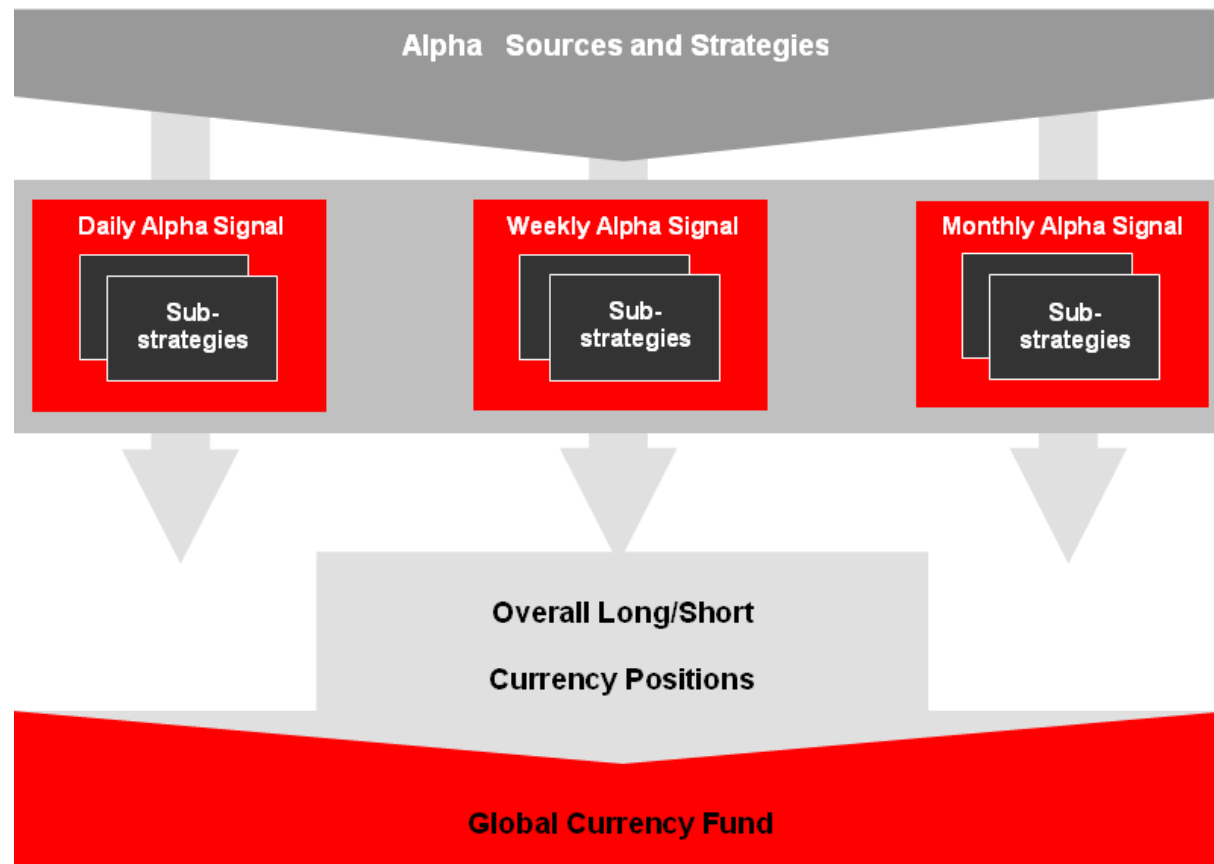
Simulated data is shown for illustrative purposes only, and should not be relied on as indication for future returns for the Global Currency Fund.

# Currency Overview and Investment Instruments

- ▶ The Fund can hold positions in a global basket of liquid currencies, and currently the Fund monitors and takes positions in the G10 universe defined as:
  - US Dollar, Euro, Japanese Yen, Australian Dollar, New Zealand Dollar, Swiss Franc, British Pound Sterling, Canadian Dollar, Norwegian Krone and Swedish Krona
- ▶ The Fund typically takes positions in simple liquid FX instruments:
  - Daily: FX spot and forwards
  - Occasionally: Hedging has been done by trading FX options
- ▶ Within FX no collateral is needed, and excess cash is placed in T-Bills

# Fund Structure

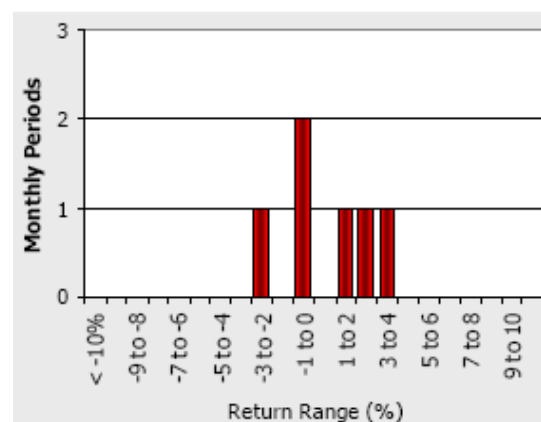
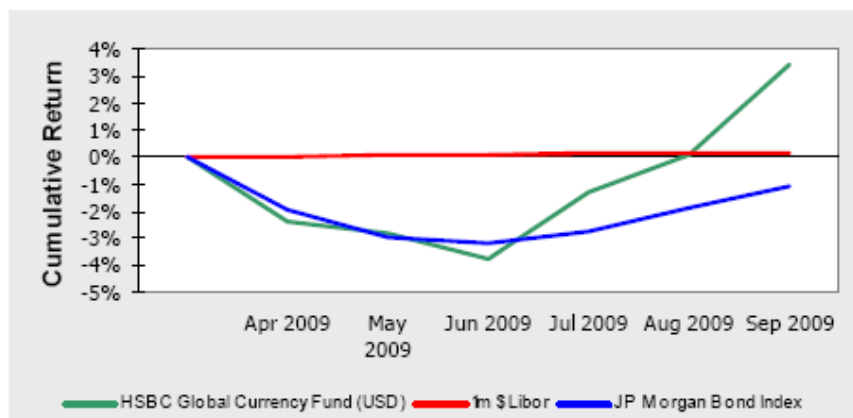
- ▶ The Fund trades daily, weekly and monthly alpha signals via separate sub-strategies . Each sub-strategy\* introduces a portfolio of currencies which is held by the Fund as one overall position in each currency



\*The number of strategies in the Fund can evolve over time

# Fund performance overview (USD)

## ► Actual performance of the HSBC GIF Global Currency Fund



Monthly Performance (%) Net of Fees\*

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2009				(2.42%)	(0.42%)	(0.94%)	2.57%	1.36%	3.33%				3.40%

Statistical Analysis	HSBC	Libor	JPM	Risk	HSBC	Libor	JPM
<b>Returns</b>				<b>Risk</b>			
Compound Annualized Rate of Return (ROR)	6.92%	0.35%	(2.12%)	Standard Deviation	7.65%	0.03%	3.96%
Cumulative Return	3.40%	0.17%	(1.07%)	Sharpe Ratio (0.4%)	0.87	(1.74)	(0.60)
Average Yearly Return	6.80%	0.35%	-2.14%	Downside Deviation (0.4%)	3.77%	0.01%	3.21%
Best Month	3.33%	0.04%	0.96%	Sortino Ratio (0.4%)	1.70	8.61	(0.76)
Worst Month	(2.42%)	0.02%	(1.95%)	Max Drawdown	(3.74%)		(3.19%)
% Positive Months	50.00%	100.00%	50.00%	Months In Maximum Drawdown	3		3
Correlation R		(0.83)	0.87	Months To Recover	2		

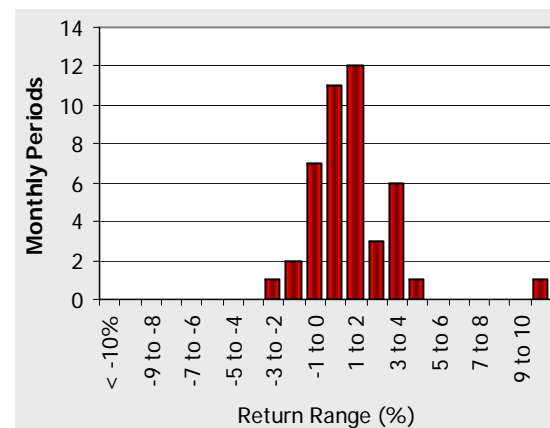
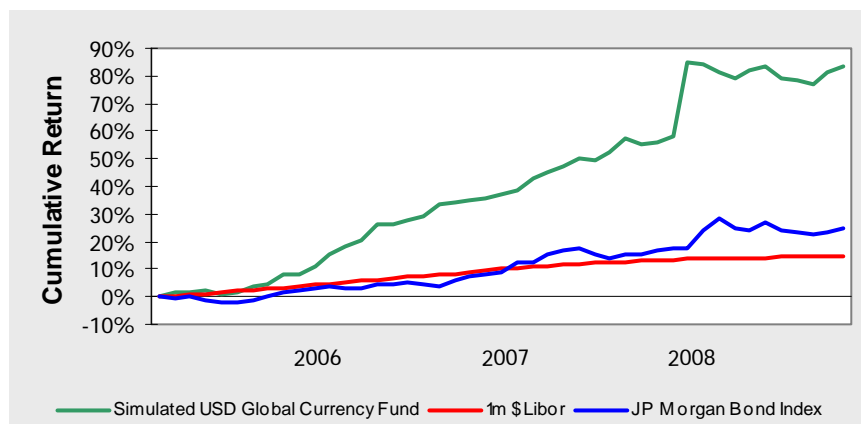
Libor – 1 month Libor; JPM – JP Morgan Bond Index.

Source: Bloomberg and HSBC Bank plc as at 30 September 2009.

Past performance is shown for illustrative purposes only, and should not be relied on as indication for future returns for the Global Currency Fund.

# Simulated fund performance (USD)

- ▶ Simulated performance\*\* since 2006 is shown for illustrative purposes only



Monthly Performance (%) Net of Fees													
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2009	(0.97%)	1.46%	0.90%	(2.42%)	(0.42%)	(0.94%)	2.57%	1.36%	3.33%				4.83%
2008	1.46%	1.46%	1.65%	(0.35%)	1.84%	3.27%	(0.96%)	0.13%	1.62%	16.90%	(0.52%)	(1.67%)	26.37%
2007	1.98%	4.57%	0.13%	1.02%	1.22%	3.50%	0.47%	0.19%	0.99%	0.58%	1.19%	3.49%	21.01%
2006	1.38%	0.12%	0.69%	(1.06%)	0.44%	2.09%	0.73%	3.41%	(0.21%)	3.14%	3.73%	2.62%	18.37%

Statistical Analysis	HSBC	Libor	JPM	Risk	HSBC	Libor	JPM
<b>Returns</b>				<b>Risk</b>			
Compound Annualized Rate of Return (ROR)	18.63%	3.66%	6.23%	Standard Deviation	9.80%	0.56%	5.26%
Cumulative Return	89.76%	14.43%	25.45%	Sharpe Ratio (3.7%)	1.43	(0.07)	0.49
Average Yearly Return	23.94%	3.85%	6.79%	Downside Deviation (3.7%)	2.31%	0.45%	2.99%
Best Month	16.90%	0.48%	5.63%	Sortino Ratio (3.7%)	5.88	(0.09)	0.81
Worst Month	(2.42%)	0.02%	(3.13%)	Max Drawdown	(4.54%)		(4.58%)
% Positive Months	77.78%	100.00%	62.22%	Months In Maximum Drawdown	8		6
Correlation R		0.19	(0.01)	Months To Recover	3		

Libor – 1 month Libor; JPM – JP Morgan Bond Index.

Source: Bloomberg and HSBC Bank plc as at 30 September 2009.

\*The HSBC Global Currency Fund reflects performance, net of fees.

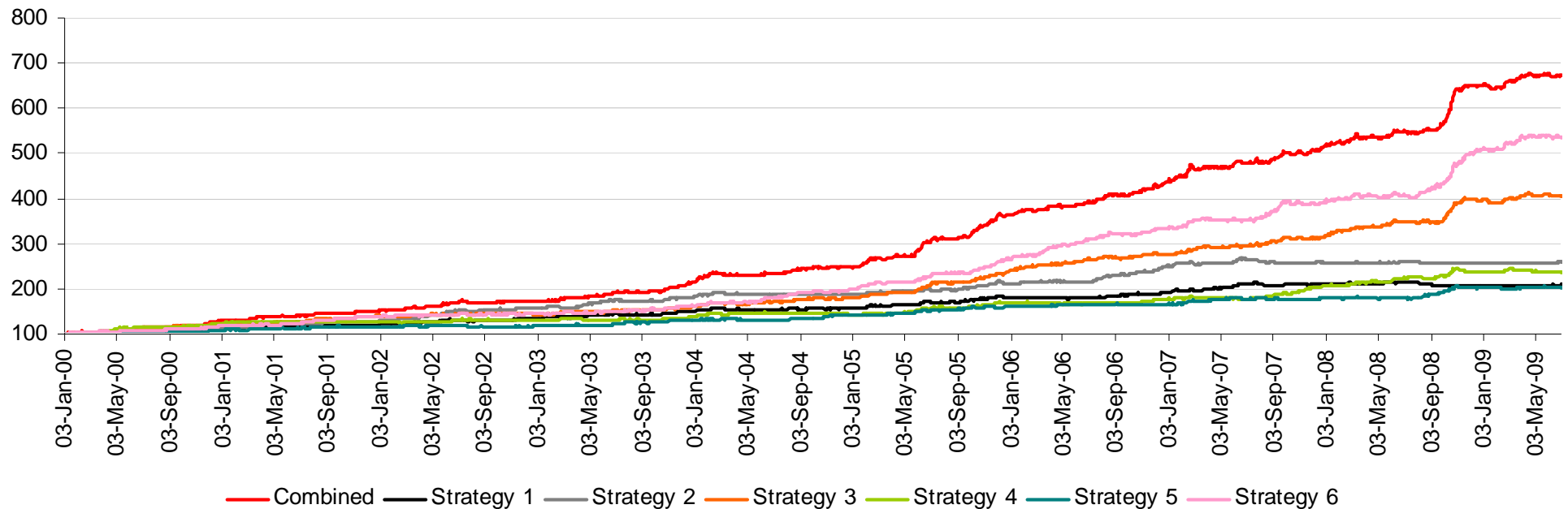
\*\*Simulations is based on Back Testing until Fund Launch in April 2009 assuming that the optimisation models and rules in place today is applied on historical data.

Simulated data is shown for illustrative purposes only, and should not be relied on as indication for future returns for the Global Currency Fund.



# Multiple Alpha sources – Strategy allocation

- ▶ Most market participants use one key driver and typically trade a single strategy
- ▶ The HSBC GIF Global Currency Fund trades multiple Alpha sources and multiple strategies seeking to take advantage of diversification to enhance the return profile as shown in the graph below



# HSBC GIF Global Currency Fund



# HSBC Global Currency Fund

- ▶ Fund type and domicile UCITS III Luxembourg SICAV part of the HGIF range
- ▶ Launch Date 6<sup>th</sup> April 2009
- ▶ Base Currency: USD
  - Hedged share classes in EUR, GBP, CHF, JPY, SEK
- ▶ Liquidity Daily
- ▶ Minimum Investment
  - Institutional Share Class USD 1,000,000
  - Retail Share Class USD 5,000
- ▶ Fee Structure
  - Institutional Share Class 1% Fixed, 20% Performance over LIBOR, admin 0.20%
  - Retail Share Class 1.5% Fixed, 20% Performance Fee over LIBOR admin 0.30%

# Why the HSBC Global Currency Fund

- ▶ HSBC is a market leader in currency trading. The Fund gives investors the opportunity to generate absolute return performance, building upon the successful track record that HSBC has already established in currency management.
- ▶ The Fund is actively traded and currency positions are optimised daily to ensure allocations are directed to strategies providing positive returns. The Fund allocates to multiple internally managed currency strategies with different investment styles to secure diversification.
- ▶ A systematic draw down management facility seeks to protect both the principal and profit by actively de-levering with negative performance.
- ▶ The Fund is operated within the HSBC framework with daily risk monitoring by the HSBC internal risk team.
- ▶ HSBC believes the Fund can meet market demands from investors switching from single strategy funds to a vehicle that can switch between strategies with different investment styles.
- ▶ The Fund has a target annual return of Libor plus 5% and annualised volatility of 5%-10%.
- ▶ The Fund offers daily liquidity and hedged share classes are offered in US Dollar, British Pound Sterling, Euro, Swiss Franc and Japanese Yen.
- ▶ The strategy currently holds positions in US Dollar, Euro, Japanese Yen, Australian Dollar, New Zealand Dollar, Swiss Franc, British Pound Sterling, Canadian Dollar, Norwegian Krone and Swedish Krona.

# Appendix



# Biographies



## ▶ **Michael Kunkler, Fund Manager**

Michael Kunkler has been working in the industry since 1995. Prior to joining HSBC, Michael worked on a statistical arbitrage desk at Dresdner Kleinwort. He holds a Masters Degree in Statistics from The University of Melbourne (Australia) and has sole-authored publications in the journal 'Insurance Mathematics and Economics'.



## ▶ **Adam Olive, Fund Manager**

Adam Olive has been working in the industry since 1990. Prior to joining HSBC, Adam worked as an investment manager at a hedge fund, ran a research team at Bank of America, and held senior research positions at Bankers Trust and Deutsche Bank. He holds a PhD in Theoretical Physics from Cambridge University (UK) and an MBA from UCLA (USA).



## ▶ **Søren Beck-Petersen, Product specialist**

Søren Beck-Petersen is a Director and Product Specialist for the HSBC Global Asset Management in London. Part of the Halbis Alternatives team, he is responsible for marketing the Global Currency Fund. Prior to joining HSBC in 2004, he was with Orange Denmark. Søren holds a graduate diploma from Copenhagen Business School, a Master of Science in Engineering from the Technical University of Denmark and an undergraduate degree in maths and physics from Lyngby Statskole. He served in the Royal Danish Army for seven years where he attained the rank of captain.

# Contacts



For further information on the HSBC Global Currency Fund please contact

**Daniel Rudd**, Head of MENA Wholesale

- ▶ Email: [daniel.rudd@hsbc.com](mailto:daniel.rudd@hsbc.com)
- ▶ Phone: + 971 4 423 6723
- ▶ Mobile: + 971 5 0189 5883

# Important Information

This presentation is for professional clients only. The contents of this presentation are confidential and may not be reproduced or further distributed to any person or entity, whether in whole or in part, for any purpose. The material contained in this presentation is for information only and does not constitute investment advice or a recommendation to any reader of this material to buy or sell investments.

The HSBC Global Investment Fund ('GIF') range is a Luxembourg domiciled SICAV and is regulated by the CSSF. The funds mentioned in this document may not be registered for sale or available in all jurisdictions. For available funds please contact your local HSBC office.

HSBC Global Investment Funds range cannot be sold by anyone in any jurisdiction in which such offer or solicitation is not lawful or in which the person making such an offer or solicitation is not qualified to do so or to anyone to whom it is unlawful to make such offer or solicitation. All applications are made on the basis of the current HSBC Global Investment Funds Prospectus, simplified prospectus and most recent annual and semi-annual reports. These can be obtained on request and free of charge from HSBC Global Asset Management (UK) Limited or the local distributors. The value of investments may go down as well as up and you may not get back the full amount you invested. Where overseas investments are held the rate of exchange may cause the value of investments to go down as well as up. Markets in some countries can be described as 'emerging markets'. Some of these may involve a higher risk than where an investment is within a more established market. Where a sub-fund invests predominately in one geographical area, any decline in economic conditions may affect prices and the value of underlying investments.

The securities representing interests in the HSBC Global Investment Funds range have not been and will not be registered under the US Securities Act of 1933 and will not be offered for sale or sold in the United States of America, its territories or possessions and all areas subject to its jurisdiction, or United States person, except in a transaction which does not violate the Securities Law of the United States of America.

This document is issued by HSBC Global Asset Management (UK) Limited, 8 Canada Square, Canary Wharf, London, E14 5HQ, UK. Authorised and regulated by the Financial Services Authority and registered as number 122335. © Copyright. HSBC Global Asset Management 2009. All Rights Reserved.

This product is marketed in a sub-distributing capacity on a principal – to – principal basis by the HSBC Global Asset Management MENA, a unit that is part of HSBC Bank Middle East Limited, PO Box 66, Dubai, UAE, which is incorporated and regulated by the Jersey Financial Services Commission. Services are subject to the Bank's terms and conditions. HSBC Bank Middle East Limited is a member of the HSBC Group.

The information provided has not been prepared taking into account the particular investment objectives, financial situation and needs of any particular investor. As a result, investors using this information should assess whether it is appropriate in the light of their own individual circumstances before acting on it. The information in this document is derived from sources believed to be reliable, but which have not been independently verified. However, HSBC Bank Middle East Limited makes no guarantee of its accuracy and completeness and is not responsible for errors of transmission of factual or analytical data, nor shall HSBC Bank Middle East Limited be liable for damages arising out of any person's reliance upon this information. All charts and graphs are from publicly available sources or proprietary data. The opinions in this document constitute the present judgment of the issuer, which is subject to change without notice.

This document is neither an offer to sell, purchase or subscribe for any investment nor a solicitation of such an offer. This document is intended for the use of institutional and professional customers and is not intended for the use of private customers. This document is intended to be distributed in its entirety. No consideration has been given to the particular investment objectives, financial situation or particular needs of any recipient. Any transaction will be subject to HSBC Bank's Terms of Business.17248/ME/0909/MB